



MARQUIS

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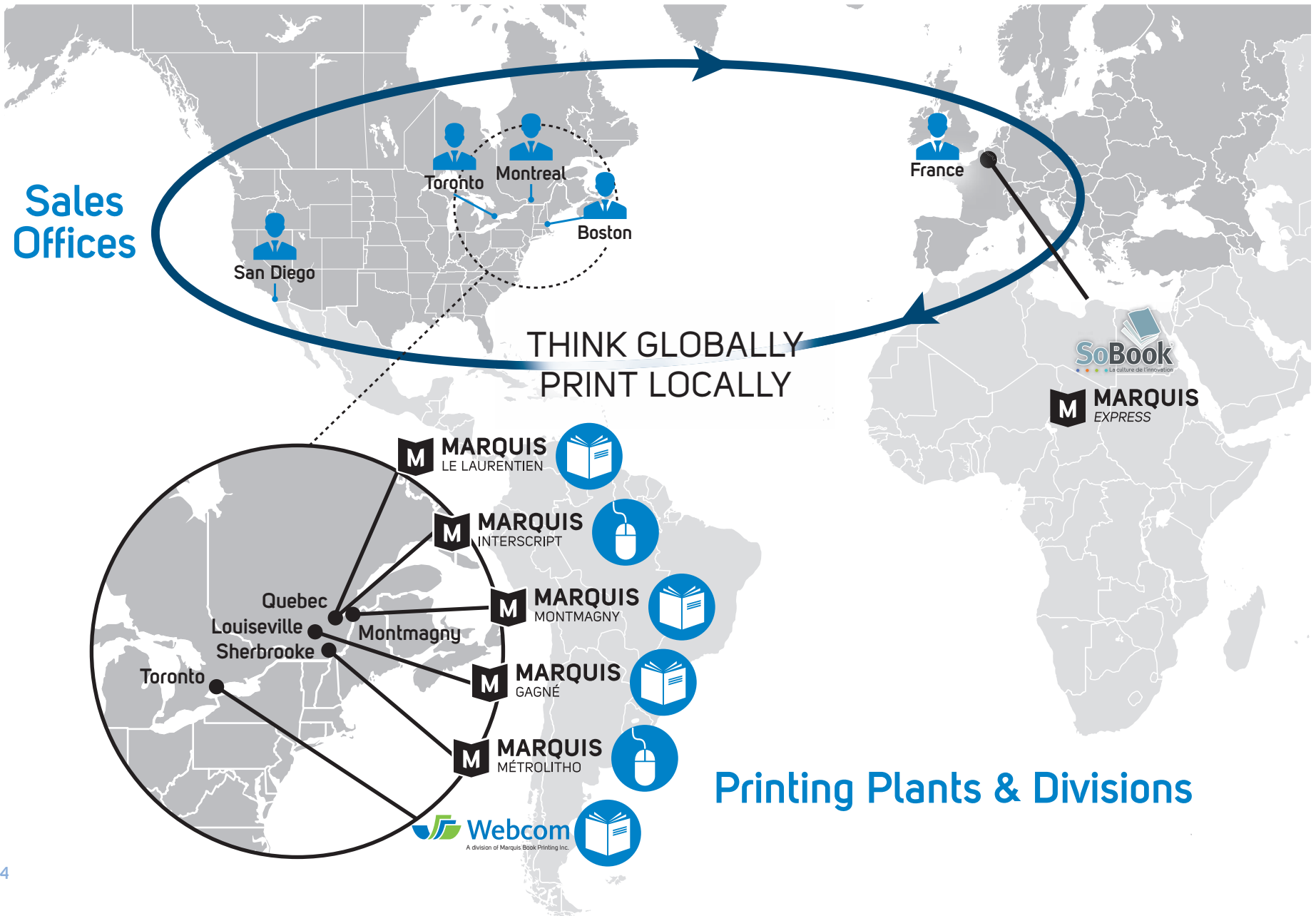
“ We hope that this presentation will open up dialogue so that we can better understand the specific needs of your business. We believe that Marquis’ advanced publishing solutions will drive your future success.”

Sincerely,

A handwritten signature in black ink, appearing to read 'Serge Loubier', with a long horizontal line extending to the right.

Serge Loubier
President & CEO, Marquis Book Printing

BUSINESS LOCATIONS



A LEADING NORTH AMERICAN BOOK MANUFACTURER



**THINK GLOBALLY
PRINT LOCALLY**



100 MILLION

TOTAL BOOK MANUFACTURING CAPACITY

MARKETS SERVED

CANADA, UNITED STATES AND EUROPE



3 MANUFACTURING PLANTS

MONTMAGNY, LOUISEVILLE, TORONTO

3,000+

CUSTOMERS

550+

EMPLOYEES

OVER 80 YEARS OF EVOLUTION

HISTORY

MARQUIS BOOK PRINTING

Maurice Marquis founds Marquis in Montmagny.

1937

THE BIBLIOBUS

To clear the overstock in his shop and recover some of the capital invested in publishing during the war, Marquis sets up an ingenious distribution system, converting a caravan into a travelling bookstore. This "Bibliobus" sold its wares all over Quebec and New Brunswick.

1940

IMPRIMERIE LE LAURENTIEN

Marquis acquires Le Laurentien.

2011

MÉTROLITHO & GAGNÉ

Acquisition of two Transcontinental plants : Gagné & Métrolitho.

2012

LEBONFON

Marquis acquires the old Quebecor World Book Printing Plant: Lebonfon.

2014

WEBCOM

Marquis acquires Webcom.

2018

INNOVATION

WEBCOM - INKJET

Webcom invests in the first HP T360 colour digital inkjet web press to be installed in Canada and the Bolero binder for perfect bound books.

2012

SOBOOK

Marquis announces a partnership with SoBook in Europe.

2015

SUSTAINABILITY

Marquis invests \$1M and creates a new ecological UV colour press.

2016

EPAC

Marquis Book Printing announces a partnership with U.S. firm EPAC and a \$9M investment at its Montmagny plant.

2018

GROWTH

MANAGEMENT BUYOUT

\$18M

2007

ACQUISITION OF TWO TRANSCONTINENTAL PRINTING PLANTS

\$57M

2012

LEBONFON ACQUISITION (EX-QUEBECOR PRINTING PLANT)

\$66M

2014

CANADIAN BUSINESS AND PROFIT

Announces Marquis ranked No. 259 in their top 500 charts with a 5-year revenue growth.

2016

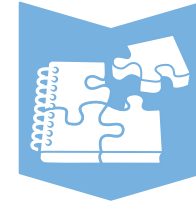
WEBCOM

Marquis acquires Webcom.

\$100M

2018

MARQUIS VALUE PROPOSITION



BOOK PRINTING

Offset
Digital
Inkjet
Eco-friendly UV press

PUBLISHING SOLUTIONS

Graphic design/File layout
Marquis Express
POD
Automatic stock replenishment (ASR)
Title life management
Custom publishing

CUSTOMIZED SOLUTIONS

Fully integrated supply chain solutions for publishers

All book printing and book binding services are available in-house

NORTH AMERICAN INKJET LEADER



LOWER YOUR TOTAL COST OF OWNERSHIP

Lean operations allow you to redeploy your capital where it counts – acquiring that next big title, investing in new technology, or bringing new talent into your organization.



HIGH QUALITY FOUR COLOUR PRINTING

Inkjet printing technology provides high quality image reproduction.



COMPLETE FLEXIBILITY

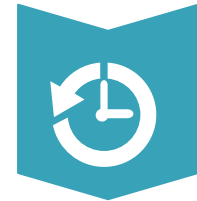
Advance reader copies, front and backlist reprints, and short and long printing runs when you need them.



WIDE RANGE OF PAPER STOCKS

Wide range of inkjet-adapted paper, cover stocks, format choices, and specialty cover treatments.

Expertise in printing on lightweight stock.



FAST TURNAROUND

Reduce turnaround and meet demand with short printing runs.

Inkjet book printing at its best

OVERALL MANUFACTURING CAPACITY IS 100 MILLION BOOKS

		WEB OFFSET	SHEETFED OFFSET	SHEETFED DIGITAL	INKJET PRESSES
Colours	1	✓	✓	✓	✓
	2	✓	✓		✓
	4	✓	✓	✓	✓
	5		✓		
Targeted Printing Runs		1,500 to unlimited	500 to 25,000	1 to 1,000	1 to 3,000

All binding options are available in-house for all types of printing runs

BINDING OPTIONS

High-quality softcover and hardcover books are produced in-house



SOFTCOVER BOOKS

Softcover perfect bound, softcover with flaps (lay-flat Otabind), softcover sewn, saddle stitch and ragged edges



HARDCOVER BOOKS

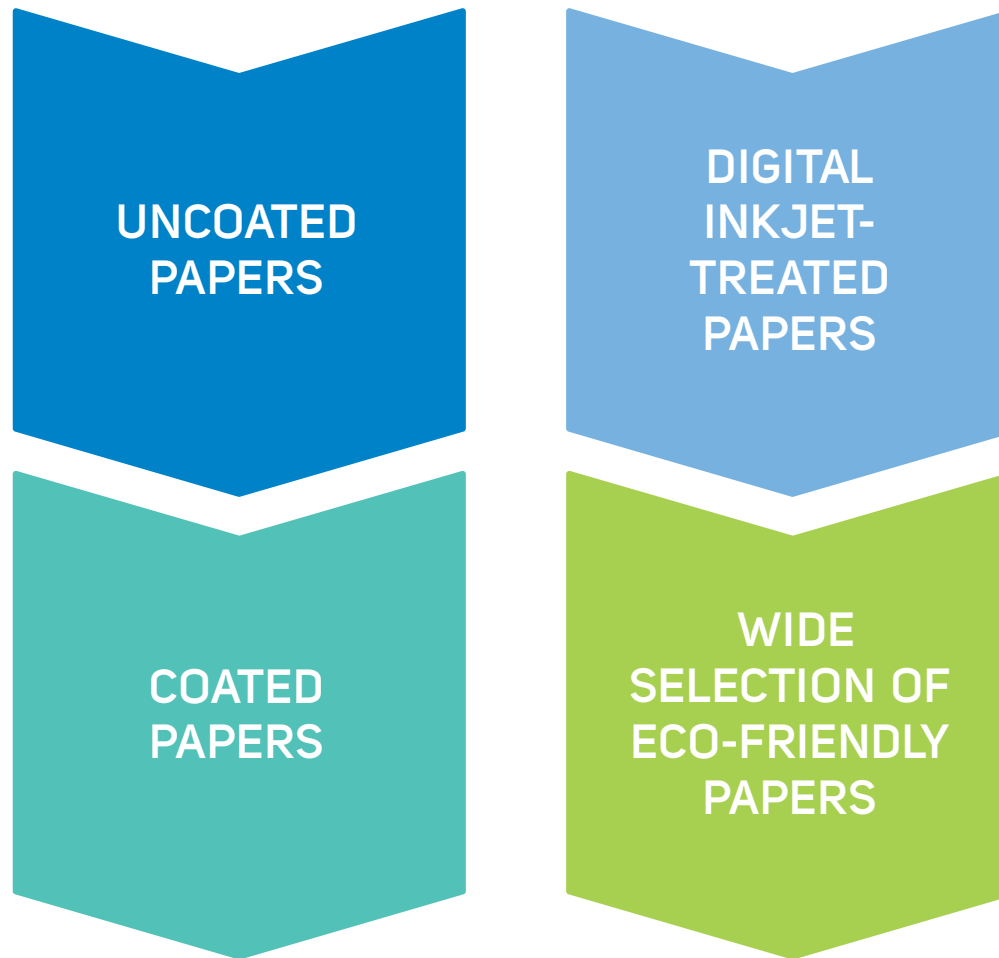
Adhesive/perfect bound, printed case, Smyth sewn, cloth case & dust jacket, flex bound



MECHANICAL BOUND OPTIONS

Coil/Wire-O books, twin loops, concealed Wire-O books

WIDE SELECTION OF PAPERS



We use the right printing technology combined with the right paper to accurately reproduce colours and images.

MARKETS SERVED

EDUCATIONAL

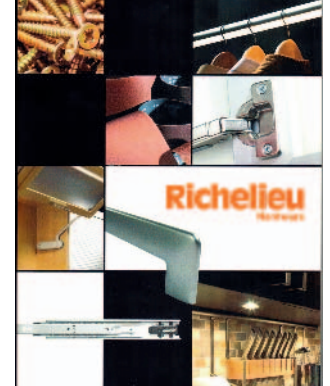
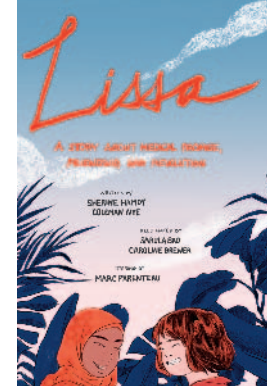
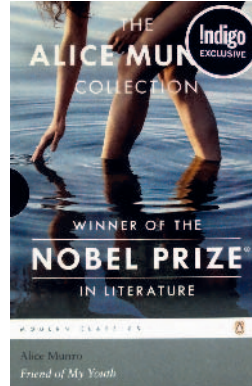
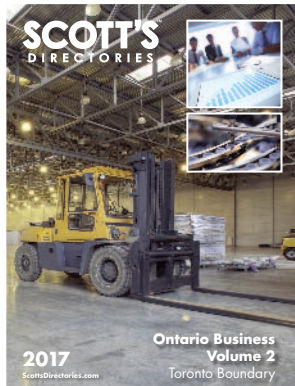
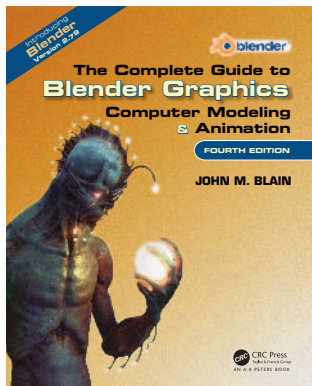
PROFESSIONAL
REFERENCE AND
ASSOCIATIONS

TRADE

COMIC BOOK
AND GRAPHIC
NOVEL

SELF-
PUBLISHING

CATALOGUE



We have unique solutions for every market

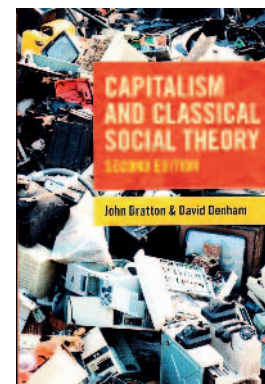
BUSINESS
DOCUMENTS

RELIGIOUS

MAGAZINES AND
JOURNALS

UNIVERSITY
PRESSES

GOVERNMENT
AND
INSTITUTIONS



Subject matter expert in every market

MOST POPULAR COVER FINISHING

Applications available in-house

OVERALL UV	SPOT UV	FOIL STAMPING	EMBOSSING/ DEBOSSING
This overall coating offers a brilliant high-gloss finish to your book cover.	A glossy smooth coating that can be applied to selective areas of cover design.	The process of hot-stamping a foil material of varying colours, patterns and styles to the case of the hardcover book to give the book a premium look and feel	Embossing is the process of raising up a section of a design above the rest, giving it texture and a raised effect.

Large selection of UV coatings and laminates

COATING APPLICATIONS

LAMINATION	UV	SEAL LAMINATION
<ul style="list-style-type: none">• Mylar Gloss• Mylar Matte• OPP Gloss• OPP Matte• OPP Soft Touch• Lay Flat Gloss• Lay Flat Matte• OPP Scuff Resistant• Silver Foil Lamination	<ul style="list-style-type: none">• Overall UV• Flat Spot Gloss• Raised Spot Gloss• Glitter Spot• Raised Glitter Spot• Gritty Spot• Textured Spot• Overall UV Bond	<ul style="list-style-type: none">• 1.7-mil Matte Heat• 3-mil Matte Heat• 1.7-mil Gloss Heat• 3-mil Gloss Heat• 5-mil Gloss Heat• 10-mil Gloss Heat

Attract new readers by taking your project to the next level

MARQUIS MANUFACTURING ADVANTAGES

BOOK PRINTING

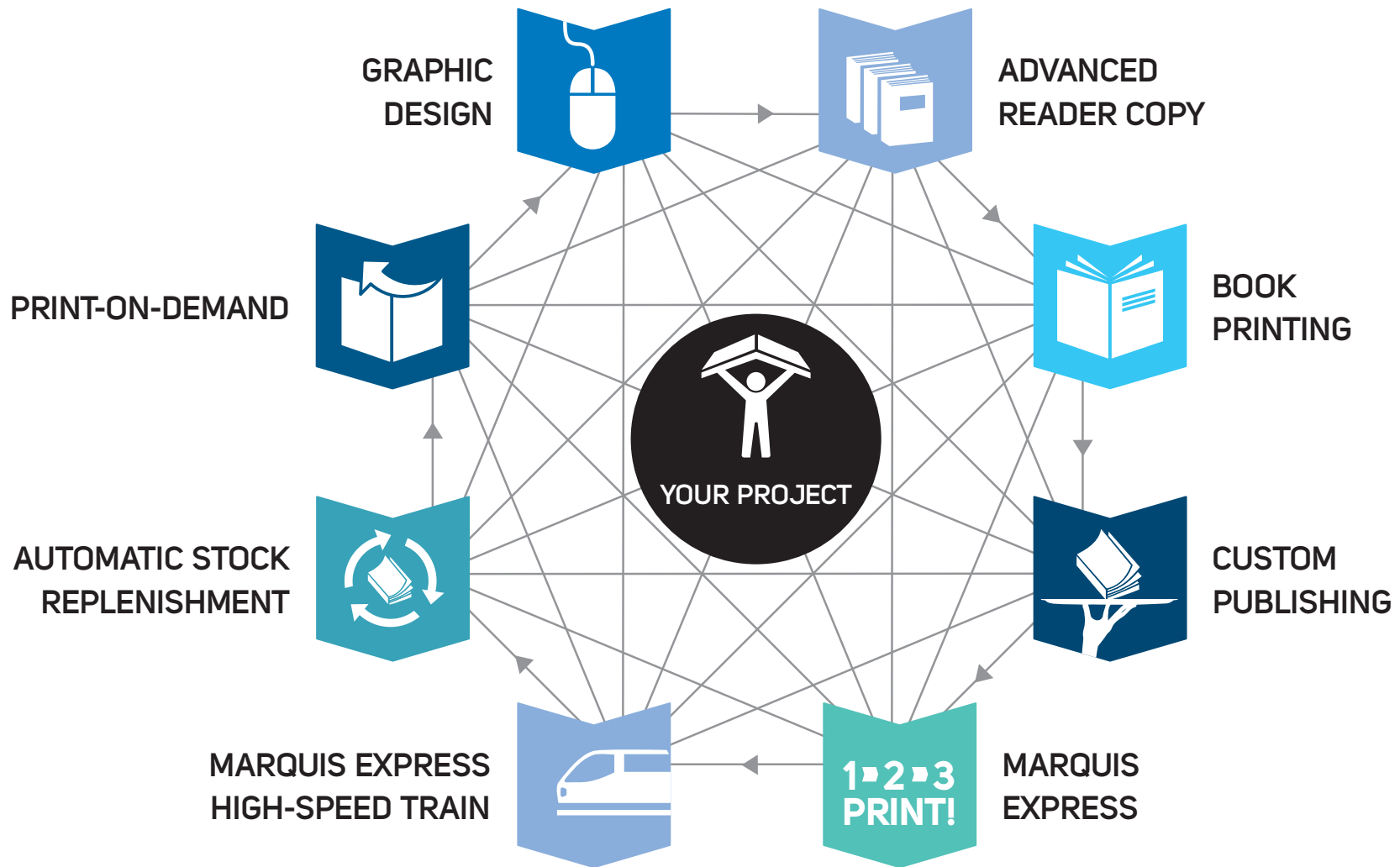


PUBLISHERS' MAIN ADVANTAGES

- Flexibility with print-run decisions and turnaround times
- Wide range of product types (softcover and hardcover titles)
- Consistent capacity, including peak production periods
- Eco-friendly printing (paper and press)
- 80 years of book-printing expertise, and a dedicated team of experts in every publishing market

PUBLISHING SOLUTIONS ECOSYSTEM

for complete title life management



Our number one priority is you

PUBLISHING SOLUTIONS



GRAPHIC DESIGN

- Creation
- Layout
- Digital editing
- Turnkey publishing projects
- Automatic catalogue creation

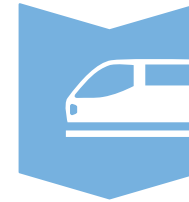
Marquis Interscript will realize your ideas, no matter the challenge!



MARQUIS EXPRESS

Easy ordering process platform

- 1** Access Marquis Express
- 2** Upload your files
- 3** Select the title and delivery destination



MARQUIS EXPRESS HIGH-SPEED TRAIN

PLAN, GROUP, SAVE.

- High-speed printing service
- A simple 3-step ordering platform
- Delivery to the destination of your choice



POD

- Make your backlist titles available
- Reduce inventory and returns down to zero
- Track orders in real time: file submission, printing, delivery



AUTOMATIC STOCK REPLENISHMENT

- Reduce your inventory
- Never miss a sale
- Simplify your stock management



CUSTOM PUBLISHING

PERSONALIZED

books tailored to your customers' needs

RELIABLE

service with fast turnarounds

INCREASE SALES

by meeting demand for custom content

MARQUIS EXPRESS

Self-serve ordering platform to save time on order processing

Ask for a demo and discover how you can save time with our self-serve ordering platform

1 ACCESS MARQUIS EXPRESS

2 UPLOAD YOUR FILES

3 SELECT THE TITLE AND DELIVERY DESTINATION

Sign in

Username

Password

Setting my Database

Upload new titles for future use.

- First, upload your files
- Once uploaded you can add
- Then access your library to

Go to My Library

Go to

Home 1) Addresses - 2) Products 3) Order 4) Final

Welcome ! Save my shipping addresses and add my products Verify your order's name Check and validate

Validate Confirm my order

Marquis Imprimeur Marc Gingués

4137 Boulevard de Portland
J1L 1X3 Sherbrooke
QC
CANADA

+ Add Purchase Order number

Transport Marquis (entente) / Marquis Delivery (contra)

1 Copies

Test Title
200 pages
323.00 g

Total weight : 323.00 g Total quantity : 1

- Never out of stock
- Respond to spikes in demand
- Ideal solution for reprints
- Access to High-Speed Train

PRINT!

MARQUIS EXPRESS HIGH-SPEED TRAIN


Plan, group, save!


DECEMBER

YOUR DISTRIBUTOR - DECEMBER 25th 2018 - ROMAN

07

December 2018





☒ There are 1060 seats left. Book now!

47% full

Max Trim Size : 6 x 9" (152 x 228 mm)

Cover Stock : 12 points C1C

Text Print : 100M/50lbs Enviro Edition Blanc/White (75 g/m2)

Binding : Allemande - Perfect Bound

Text Print : Noir et blanc - Black

Shipping date :
19 December 2019

Board here!

**OTHER OPTIONS
ARE AVAILABLE**

Marquis High-Speed Train offers economical printing costs by grouping orders of similar products from different clients

GRAPHIC DESIGN

Attractive and personalized design

Set yourself apart from the competition with a unique design. Whether it's for the full or partial design of your project, the creation of illustrations, or photo alterations, our graphic designers adapt to your target audience and your brand to create a design that fits you.

Proofreading
Kindle (.azw)
Design
Multimedia
Illustrations and graphics
Premedia
Photo editing
Accessible PDF
ePub
Publishing
Audio book
Logo
PDF
Mobipocket
Catalog
Flash
xml
Digitization
Graphic production

More than 20 graphic design experts dedicated to book layout

ASR (AUTOMATIC STOCK REPLENISHMENT)

With automatic stock replenishment (ASR), you stock only the minimum quantity necessary to fulfill immediate orders.

REDUCE YOUR INVENTORY



Only stock the minimum inventory necessary

SIMPLIFY YOUR STOCK MANAGEMENT



Reduce your stock-related management costs (damaged goods and obsolescence)

NEVER MISS A SALE

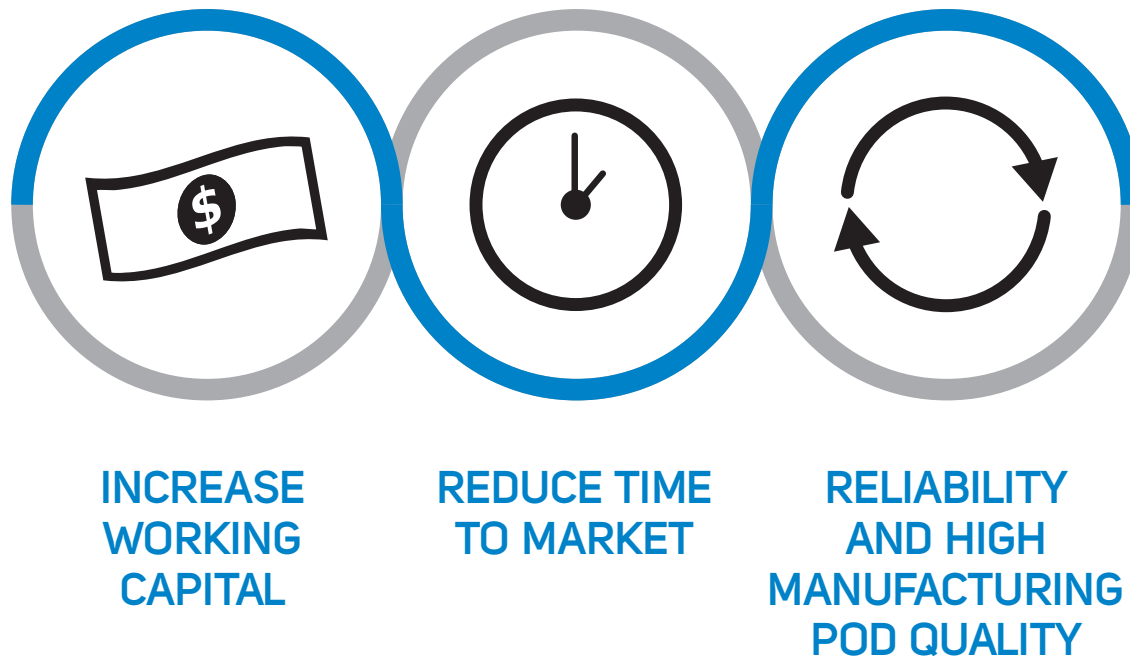


Keep titles in stock economically, extend life of books

Meet your inventory level goal!

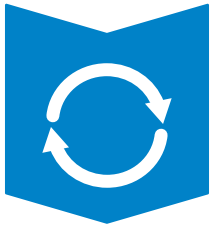
PRINT-ON-DEMAND

Marquis Print-On-Demand is tailored to publishers' needs to effectively manage their inventory worldwide.



CUSTOM PUBLISHING

Make your reader experience unique and personal for all learners with Marquis' custom publishing solution.



PERSONALIZED

books or catalogues
tailored to customer
needs



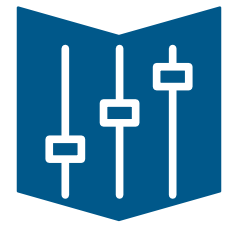
RELIABLE

service with fast
turnarounds



INCREASE SALES

by meeting demand
for custom content

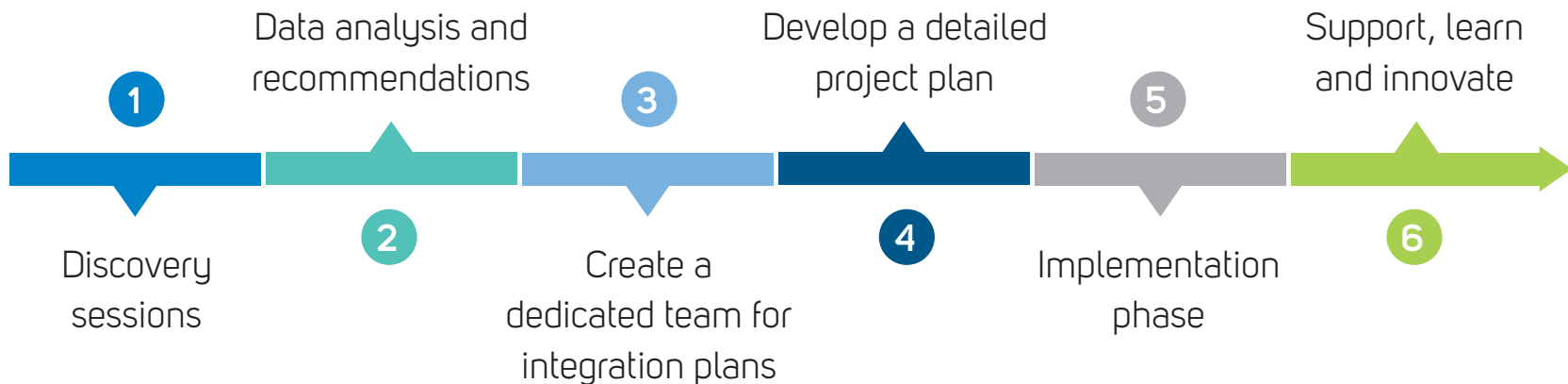


FLEXIBLE

mono and colour
options are available

CUSTOMIZED SOLUTIONS

**INTERESTED IN DEVELOPING A SOLUTION
TAILORED TO YOUR NEEDS?**



**We have developed customized solutions
for many global publishers**



1-855-566-1937
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